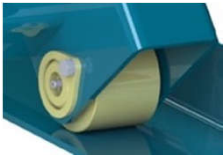









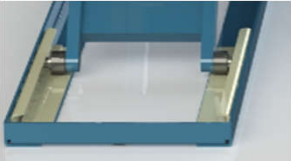

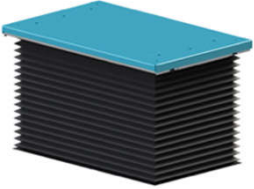

## Lifts in conveyor systems – Key standard features

	Standard feature	Benefit	Customer value
	<b>Lubrication</b>	<ul style="list-style-type: none"> <li>All joints and axles have grease nipples for lubrication</li> </ul>	<ul style="list-style-type: none"> <li>Efficient and easy service – lower cost of ownership</li> <li>Longer lifetime</li> </ul>
	<b>Cylinders</b>	<ul style="list-style-type: none"> <li>Hose burst valves for safety</li> <li>Shock absorbers for smooth bottom stop</li> <li>Hard chrome pistons for long lifetime</li> <li>Piston rod greasable for easy maintenance</li> </ul>	<ul style="list-style-type: none"> <li>Safety and health</li> <li>Cost of ownership</li> </ul>
	<b>Precision-machined scissor</b>	<ul style="list-style-type: none"> <li>Ensures smooth performance and geometrically accurate motion</li> </ul>	<ul style="list-style-type: none"> <li>Long lifetime – cost of ownership</li> </ul>
	<b>Hydraulic unit</b>	<ul style="list-style-type: none"> <li>Compact hydraulic unit</li> <li>Working pressure up to 210 bar</li> <li>Overflow valve avoiding overload</li> <li>Oil level checking</li> <li>Compensated flow control valve</li> </ul>	<ul style="list-style-type: none"> <li>Long lifetime – cost of ownership</li> <li>Increased reliability – line does not stop</li> </ul>

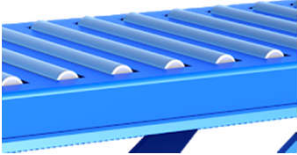
## Lifts in conveyor systems – Key standard features

	Standard feature	Benefit	Customer value
	<b>Electrical system</b>	<ul style="list-style-type: none"> <li>• Electrical components minimum IP 65</li> </ul>	<ul style="list-style-type: none"> <li>• Guaranteed safety</li> </ul>
	<b>Lifting rings</b>	<ul style="list-style-type: none"> <li>• For lifting and handling the scissor lift during installation, service, etc.</li> </ul>	<ul style="list-style-type: none"> <li>• Safe and efficient way of lifting, avoiding injuries and accidents – safety and health</li> </ul>
	<b>Safety support legs</b>	<ul style="list-style-type: none"> <li>• For securing the table in position during service and maintenance</li> </ul>	<ul style="list-style-type: none"> <li>• Guaranteed safety</li> <li>• Regular safety inspections</li> </ul>
	<b>Safety frame</b>	<ul style="list-style-type: none"> <li>• Aluminum profiled safety frame to reduce the risk of entrapment</li> </ul>	<ul style="list-style-type: none"> <li>• Ensures safety and guaranteed protection guaranteed according to applicable regulations – safety and health</li> </ul>





## Lifts in conveyor systems – Key accessories

	Accessory	Benefit	Customer value
	<b>Wear strips</b>	<ul style="list-style-type: none"> <li>• Replaceable wear strips for heavy use</li> </ul>	<ul style="list-style-type: none"> <li>• Long lifetime – cost of ownership</li> <li>• Easy maintenance</li> </ul>
	<b>Positioning sensors ensure trouble-free operation</b>	<ul style="list-style-type: none"> <li>• Automatic fault detection</li> <li>• Automatic handling</li> <li>• Positioning table and goods</li> </ul>	<ul style="list-style-type: none"> <li>• Ensures safe working and avoids injuries to operators – safety and health</li> </ul>
	<b>Bellows</b>	<ul style="list-style-type: none"> <li>• Reduces the risk of personal injury and protects the table from dust and dirt in exposed environments.</li> <li>• Suitable for use outdoors as weather-proof equipment</li> </ul>	<ul style="list-style-type: none"> <li>• Ensures safety and protection according to applicable regulations – safety and health</li> <li>• Long lifetime in extremely difficult environmental and operational conditions – low cost of ownership</li> </ul>
	<b>Chain mesh</b>	<ul style="list-style-type: none"> <li>• Reduces the risk of personal injury, and useful protection against mechanical damage</li> </ul>	<ul style="list-style-type: none"> <li>• Ensures safety and protection according to applicable regulations – safety and health</li> </ul>





## Lifts in conveyor systems – **Key accessories**

	Standard feature	Benefit	Customer value
	<b>Roller conveyors</b>	<ul style="list-style-type: none"><li>• For automated free horizontal transportation of goods</li><li>• Quick transportation of goods</li><li>• Stable transportation</li></ul>	<ul style="list-style-type: none"><li>- Cost of ownership</li><li>- Ergonomics</li></ul>





## Lifts in conveyor systems – Services and add-ons

	Type	Feature	Benefit	Value
	<b>Broad program of conveyor lifts</b>	<ul style="list-style-type: none"> <li>Standard products to cover all needs</li> </ul>	<ul style="list-style-type: none"> <li>Easy to identify correct conveyor solution quickly</li> <li>One supplier to cover it all</li> <li>Quickly customizable if/when needed</li> </ul>	<ul style="list-style-type: none"> <li>Lower complexity supplier – cost savings</li> <li>Easy to do business with – cost savings</li> <li>Short delivery times – cost savings</li> </ul>
	<b>Full accessories program</b>	<ul style="list-style-type: none"> <li>Accessories program covers all conveyor solutions needs</li> </ul>	<ul style="list-style-type: none"> <li>Easy to find exact part needed</li> <li>Easy to create the ideal solution</li> <li>One supplier to cover it all</li> </ul>	<ul style="list-style-type: none"> <li>Lower complexity – cost savings</li> </ul>
	<b>Service contract</b>	<ul style="list-style-type: none"> <li>Opportunity to sign up for suitable service contract</li> </ul>	<ul style="list-style-type: none"> <li>Regular and efficient service</li> <li>Proactive to guarantee full availability</li> </ul>	<ul style="list-style-type: none"> <li>Longer lifetime – lower cost of ownership</li> <li>Ensures quality</li> <li>Guarantees safety</li> </ul>
	<b>Installation support</b>	<ul style="list-style-type: none"> <li>Handling the whole installation from architect's design to operational business</li> <li>Support directly to OEM and/or end customer</li> </ul>	<ul style="list-style-type: none"> <li>Easy to do business with</li> <li>Knowledgeable and experienced partner</li> <li>Quick installation</li> </ul>	<ul style="list-style-type: none"> <li>Cost savings</li> <li>Safety and health</li> </ul>



## Lifts in conveyor systems – Services and add-ons

	Type	Feature	Benefit	Value
	<b>Customizing support from experienced engineers</b>	<ul style="list-style-type: none"> <li>• Long experience from hundreds of conveyor solutions</li> <li>• Know-how for evaluating required conveyor operations, e.g. transportation, accumulation and sorting, material sizes, weights and shapes, safety and health</li> </ul>	<ul style="list-style-type: none"> <li>• Identify and support with the right solution for any need</li> <li>• Know-how partner – what works, what doesn't</li> <li>• No overshoot/undershoot</li> </ul>	<ul style="list-style-type: none"> <li>• Risk reduction</li> <li>• Cost reduction</li> <li>• Cost of ownership</li> </ul>
	<b>Conveyor training</b>	<ul style="list-style-type: none"> <li>• Full offer of conveyor training F2F or online, local review, design tips, etc.</li> </ul>	<ul style="list-style-type: none"> <li>• Knowledge transfer</li> <li>• Increased customer safety and health</li> <li>• Reduced load on own training organization</li> <li>• Quick onboarding of customers/new personnel</li> <li>• Better product service/maintenance</li> </ul>	<ul style="list-style-type: none"> <li>• Improved branding</li> <li>• Safety and health</li> <li>• Cost savings</li> <li>• Total cost of ownership</li> </ul>
	<b>Local partner</b>	<ul style="list-style-type: none"> <li>• Local representatives with local conveyor system knowledge</li> </ul>	<ul style="list-style-type: none"> <li>• Quick and targeted support</li> <li>• Easy to do business with</li> <li>• Easily scalable, i.e. for customer to go from local to global solution</li> </ul>	<ul style="list-style-type: none"> <li>• Improved branding</li> <li>• Increased safety</li> <li>• Cost savings</li> <li>• Total cost of ownership</li> </ul>
	<b>The flexible conveyor system partner</b>	<ul style="list-style-type: none"> <li>• Organization with the right products, services, and knowledge</li> </ul>	<ul style="list-style-type: none"> <li>• Can give the customer the exactly correct conveyor lift solution at the right time, over time</li> <li>• Easy to do business with</li> </ul>	<ul style="list-style-type: none"> <li>• Cost savings</li> <li>• Cost of ownership</li> </ul>

## Lifts in conveyor systems – Services and add-ons

	Service	Feature	Benefit	Value
	<b>Advanced conveyor tech support</b>	<ul style="list-style-type: none"> <li>Highly skilled tech support with long experience from conveyor systems</li> </ul>	<ul style="list-style-type: none"> <li>Reduced load on own personnel – free up customer's own resources</li> <li>Not finding a solution - finding <i>the</i> solution</li> </ul>	<ul style="list-style-type: none"> <li>Cost savings</li> <li>Brand building</li> </ul>
	<b>Spare parts ex-stock</b>	<ul style="list-style-type: none"> <li>Immediate availability of spares ex-stock</li> </ul>	<ul style="list-style-type: none"> <li>JIT service and manufacturing opportunities</li> <li>Reduce customer's own inventory – free up cash and warehouse space</li> </ul>	<ul style="list-style-type: none"> <li>Cost savings</li> <li>Cost of ownership</li> </ul>
	<b>Third-party loading dock approvals on demand when needed</b>	<ul style="list-style-type: none"> <li>Certified according to local/global legislation</li> </ul>	<ul style="list-style-type: none"> <li>Assured quality</li> <li>Guaranteed safety</li> <li>Minimize customer's own administration</li> </ul>	<ul style="list-style-type: none"> <li>Safety and health</li> <li>Certified quality – cost of ownership</li> </ul>
	<b>Global manufacturing</b>	<ul style="list-style-type: none"> <li>Factories in Europe, US, Asia</li> </ul>	<ul style="list-style-type: none"> <li>Secure supply chain – redundant supply</li> <li>Able to sign global agreements</li> <li>JIT deliveries worldwide</li> <li>Short delivery distance eliminates long-distance transportation</li> </ul>	<ul style="list-style-type: none"> <li>Reduced complexity – cost of ownership</li> <li>Assured availability – cost savings</li> <li>Environmental – branding</li> </ul>

## Lifts in conveyor systems – Services and add-ons

	Type	Feature	Benefit	Value
	<b>High quality</b>	<ul style="list-style-type: none"> <li>• Proven quality over time</li> <li>• Certified quality with several thousand installations, still working</li> <li>• First installation in 1978 – still running</li> </ul>	<ul style="list-style-type: none"> <li>• Line never stops</li> <li>• Secure supply chain</li> <li>• No need for extra services</li> <li>• Long lifetime</li> </ul>	<ul style="list-style-type: none"> <li>• Cost savings</li> <li>• Cost of ownership</li> </ul>
	<b>24 months' warranty</b>	<ul style="list-style-type: none"> <li>• Comprehensive warranty package</li> </ul>	<ul style="list-style-type: none"> <li>• Certified and assured quality of products and parts</li> </ul>	<ul style="list-style-type: none"> <li>• Branding</li> <li>• Cost savings</li> <li>• Cost of ownership</li> </ul>